



For our established subsidiary in Great Britain, we are currently looking for a

Sales and Application Engineer

Your Main Responsibilities

Following intensive and thorough training in the UK and Germany, you will have responsibility for sales in the Northern UK and Ireland. You will be responsible for achieving sales targets, building on existing relationships and establishing new ones.

Providing application expertise, technical support and product knowledge you will help to drive our customers to the best solution that meets their needs. Supported by a highly knowledgeable sales team, application laboratory and instrument specialists the role requires daily customer contact.

Your Qualifications

Ideally, you have a university degree in a scientific or engineering field and have already gained some professional experience in technical sales.

Based from our office near Manchester you will be required to travel nationally and occasionally internationally as the role demands. As a sales engineer for Sympatec we expect you to have a strong belief in our products, coupled with an ambition to succeed and a self-motivated, professional approach.

What we have to offer

We offer a diverse role within a motivated and supportive interdisciplinary team, with over 50 years combined experience. At Sympatec you will experience an international and yet family-like culture with open-minded, committed and highly qualified colleagues. Our mission, to convince with quality and innovation, creates an attractive and highly demanding job profile. For the successful candidate we are offering an attractive salary plus success-based commission with additional benefits including a non-contributory pension and company car.

If you feel you have the right qualities for a career at Sympatec, please contact us with your application.

We guarantee your application to be treated in confidence.

Sympatec GmbH was established in 1984 as a spin-off from the Technical University of Clausthal. For more than 40 years Sympatec is pioneering high-tech instruments for particle size and shape analysis, serving a variety of applications in laboratory and process for customers worldwide.

With continuous innovations in laser diffraction, dynamic image analysis, ultrasonic extinction and dynamic light scattering (DLS), Sympatec makes a prominent contribution to the development, production and QC of most challenging particulate systems; e.g. in Pharma, Food, Chemicals, Minerals, Powder Metallurgy.

Sympatec is represented in over 70 countries with about 180 employees in 20 offices and with qualified partners. As a technology leader we focus on innovation, quality and premium service. As an independent family-owned business we live up to our social responsibility with regional projects.

Our established office in Bury is located close to our customers in the pharmaceutical and chemical industry. Equipped with its own application laboratory and supported by experienced service engineers, it offers existing and potential customers professional advice and dependable support.

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